



CHAIRMAN'S REPORT

On behalf of the Board of Directors of Western Suburbs League Club (Campbelltown) Ltd, I present this report for 2020 and say thank you for continuing to join us across our venues throughout 2020.

Despite a year of extraordinary challenges including a 11-week shut down as a result of Covid-19, I am pleased to report a very successful year for Wests Group Macarthur, with YOY growth in operating profit, operations and our many developments moving in the right direction along with contributions to the community.

Key measures of success include:

- *Overall financial performance of our group of clubs.*
- *The delivery of the Lakeside and Leumeah upgrades.*
- *The ongoing commitment and positive impact/value of contributions to the community; and*
- *The level of engagement and satisfaction achieved amongst employees.*

We are tremendously proud of the overall group performance considering the level of disruption created by Drought, Bushfires and Covid-19 and the various upgrade projects undertaken through the year such as the Lakeside refurbishment and the League's Club entry makeover and ongoing bistro refit.

I would like to thank our staff for their contribution and dedication to Wests Group's vision, their passion and enthusiasm toward the progress of our group of clubs, even in the toughest of times.

As the Macarthur Region continues to grow so do our facilities, and in line with the Board's Strategic Plan we are committed to deliver and expand services and provide new experiences for members and their guests.

With the recent upgrades to Lakeside, our award-winning golf venue, Wests is excited to deliver an even higher standard of experience across the entire facility. In 2020 we finalised the stunning makeover of the clubhouse and dining facilities with a new bar and lounge area, as well as our brand-new *Bunkers* restaurant. Our golf course is currently undergoing reconfiguration and course upgrade works that will continue to the end of 2021 and set-in motion the next stage of development including further club expansion and the addition of boutique accommodation and a roof top bar.

A special note of thanks to our Course Superintendent, Dean Hopper, and his team for their unwavering dedication in delivering a first-class course each week regardless of all the challenges placed in front of them. A special note of thanks also to our Club Captain, Dean Pitman, Vice-

Captain, Peter Coles, and Golf Committee members, Lyn Hall, Karen Hansen, Dean Hopper, Gordon Price, Hugh Leicester and Roy Warby, your ongoing contribution to the detail required to properly administer golf operations is very much appreciated by the Board, management, and our golfing members.

LOOKING AHEAD

The Board and Management of Wests Group Macarthur are very aware of the need to meet challenges head on and our commitment is to provide members with facilities that exceed expectation and provide an experience that both pleases and excites.

Over the next year we have some exciting developments in the pipeline with improvements, extensions and building works including:

- The completion of our renovation to *The Kitchen*, our exciting Bistro eatery at Wests League Club;
- The addition of new car parking facilities and the grand porte-cochere entrance at Wests League Club;
- An exciting transformation of Wests Tennis Club clubhouse facilities at Leumeah.
- The extension of carpark facilities at Country Club Gledswood Hills; and
- Commencement of construction of 'The Greens'.

Development applications also exist for other works across the group and we look forward to taking you on the (sometimes complex and lengthy) journey with us as we make further improvements to our clubs and venue offerings.

OUR COMMITMENT TO THE COMMUNITY

Wests Group Macarthur is incredibly proud of the role we play in the local community. Thanks to the support of our patrons, we have been able to contribute **\$1,579,195** to local sports and welfare groups in the last year - assisting 17 schools, 43 charities and 62 sports clubs and individual athletes and making a difference to thousands of lives. Our mission continues to be to develop tailored strategies that support the overall benefit of the Macarthur Region and its residents. Our contribution to the community is also more than just funding. *In 2020 we launched our mental health initiative 'Couch Conversations', ran group wide pantry and Christmas collection drives and played host to a number of fundraising initiatives across our venues. We look forward to sharing our new initiatives in the community space in 2021.*

THE HOME OF SPORT

Wests Group Macarthur also continues to focus on sport in Macarthur with support for grassroots sport, elite teams, individuals and athletes in the region through our Wests Sports Council and Annual Sports Award program continuing into the new year. A special thanks to Wests Sports Management Committee chaired by Director Martin Bullock and Wests Sports Council members Stephen Stewart, Tony Norton, Les Welbourn and Paul Zielinski for their continued support and contribution to local sport.

We also continue our sponsorship of the West Tigers Rugby League Team, and welcome A-league team, the Macarthur Bulls, to the region. In addition, we are pleased to announce we will be the major sponsor of Group 6 Rugby League for the 2021 season, re-establishing historical connections to rugby league in the region.

ACKNOWLEDGEMENTS

I would like to take the opportunity to publicly thank my fellow Directors for their dedication, support, and assistance through this unprecedented year and their commitment and contribution to Board Meetings, Finance, Risk, Audit & Compliance committee meetings, Property & Development, Sports Management, Membership and Golf Advisory, as well as the many events requiring attendance. Their unwavering commitment ensures Wests remains a progressive and financially healthy Club, now and through the coming years. Further thanks are also extended to members Steve Auld who represents on the Finance, Risk, Audit & Compliance Committee and Greg Copeland on the Property & Development Committee.

The Board's special thanks go to Tony Mathew for his 19 years of service to the Club. The Board did not renew Tony's contract, and he will be departing from the Club on 2 April 2021. We thank Tony for his service and wish him all the best in his new chapter. We are in the recruitment phase to appoint a new Chief Executive Officer.

The Board's special thanks also goes to the Management Team for an outstanding year with a specific vote of thanks and appreciation to both Daniel Grady and Leanne Craig who have stepped up and jointly led the Groups operations while we navigate our way through the appointment of a new CEO.

The results achieved this year required considerable commitment both in time and effort and we continue to look forward to working with you in 2021. A special mention to Karen Hansen – Executive Assistant, Brent Krause – Security & Compliance Manager, Richard Ward – Group Accountant, Kim Doherty – Member Rewards Manager, Wade McKinnon – Customer Service Manager, Gabrielle Wallis – Marketing and Communications Manager, Simon McNamara – Group Food and Beverage Manager, Adam Laws – Facilities Manager, Dallas Borg – Club Manager Country Club Gledswood Hills, Ron Thomas – Club Manager Lakeside and Dean Hopper – Golf Course Superintendent, with unwavering commitment and dedication have delivered to our members. Importantly, I also convey a special mention to our customer facing, floor staff and all those back of house, thank you again for your contribution to another successful year for the Group and may we all enjoy the year ahead.

Wests Group Macarthur exists for and on behalf of our 81,990 amazing members. We thank you for your loyalty, your patronage, for your contribution to our venues and for your support in our community endeavours. We look forward to welcoming you to our venues and wish you good health through 2021 and beyond.

Alan Buxton
Chairman

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